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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section Tof the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Securius Excu	ange rice of 2004 and read		21/05
REPORT FOR THE PERIOD BEGINNING	G02/01/04	AND ENDING	3L/05
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	ACCIOND AND IDENTIFIC	'A TION	
A. N	REGISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER:		_	OFFICIAL USE ONLY
Butler, Larse	en, Pierce & Company, In	ic .	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	HISTNESS: (Do not use P.O. Bo	No.)	FIRM ID. NO.
2175 North Cali	ifornia Blvd Suite #610)	
	(No. and Street)		
Walnut Creek, Ca	alifornia 94596		
			Lip Code)
(City)	(Since)	(7	
(City)	(Sume)	(7	2
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN F	REGARD TO THIS RE	
	PERSON TO CONTACT IN F	REGARD TO THIS RE	PORT 415 - 398-2540
NAME AND TELEPHONE NUMBER OF Stephen R Kinka	PERSON TO CONTACT IN F	REGARD TO THIS RE	PORT
NAME AND TELEPHONE NUMBER OF Stephen R Kinka	PERSON TO CONTACT IN F	REGARD TO THIS RE	PORT 415 - 398-2540
NAME AND TELEPHONE NUMBER OF Stephen R Kinka B. Ac	PERSON TO CONTACT IN F ade CCOUNTANT IDENTIFIC whose opinion is contained in	REGARD TO THIS RE	PORT 415 - 398-2540
NAME AND TELEPHONE NUMBER OF Stephen R Kinks B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William	PERSON TO CONTACT IN Fade CCOL NTANT IDENTIFIC whose opinion is contained in Meldon	CATION thus Report*	PORT 415 - 398-2540
NAME AND TELEPHONE NUMBER OF Stephen R Kinks B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William	PERSON TO CONTACT IN Finade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon	CATION thus Report*	PORT 415 - 398-2540
NAME AND TELEPHONE NUMBER OF Stephen R Kinks B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William	PERSON TO CONTACT IN Finade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon	CATION this Report* Land, Ca 94611 (State)	PORT 415-398-2540 .ode - Telephone No.)
B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William 1964 Mountain	PERSON TO CONTACT IN Fade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon Blvd Suite # 199 Oakl	CATION this Report* Land, Ca 94611 (State)	PORT 415-398-2540 .ode - Telephone No.)
B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William 1964 Mountain	PERSON TO CONTACT IN Fade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon Blvd Suite # 199 Oakl	CATION this Report* Land, Ca 94611 (State) PROCES	PORT 415-398-2540 .odx — Telephonx No.) Zup Code
B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William 1964 Mountain TAGGRED: ** Certified Public Accountant Public Accountant	PERSON TO CONTACT IN Flade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon Name - Production Balleting 1921, module Blvd Suite # 199 Oakl	CATION thus Report* Land, Ca 94611 (State) PROCES MAY 0 6	PORT 415-398-2540 .odx — Telephonx No.) Zup Code
B. AC NDEPENDENT PUBLIC ACCOUNTANT Shipp, William 1964 Mountain CHECK ONE: ** Certified Public Accountant	PERSON TO CONTACT IN Flade CCOUNTANT IDENTIFIC whose opinion is contained in Weldon Name - Production Balleting 1921, module Blvd Suite # 199 Oakl	CATION thus Report* Land, Ca 94611 (State) PROCES MAY 0 6	PORT 415-398-2540 .odx — Telephonx No.) Zup Code 2005

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

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OATH OR AFFIRMATION

1.	Stephen R Kinkade	, swear (or affirm) that, to the
bes	t of my knowledge and belief the accompanying financial statement and s Butler, Larsen, Pierce & (supporting schedules pertaining to the firm of
	January 31 12005, are true at 1 correct. I further	swear (or affirm) that neither the company
	any partner, proprietor, principal officer or director has any proprietary in ustomer, except as follows:	
		Att A Kulish
	·	Financial Principal
	Notary Public JAVAD FOROUZEH Comm. #1524170 NOTARY PUBLIC-CALIFORNIA U) Marin County My Comm. Expires Nov. 2, 2008	State of California County of Marin Subscribed and sworn to (or affirmed) before
This was at last at at a	s report** contains (check all applicable boxes): (a) Facing page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Pi (f) Statement of Changes in Liabilities Subordinated to Claims of Credit (g) Computation of Net Capital (h) Computation for Determination of Reserve Requirements Pursuant to	ors.
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	 (h) Computation for Determination of Reserve Requirements Pursuant to (i) Information Relating to the Possession or control Requirements Under (j) A Reconciliation, including appropriate explanation, of the Computation for Determination of the Reserve Requirements Under It (k) A Reconciliation between the audited and unaudited Statements of Final solidation (l) An Oath or Affirmation (m) A copy of the SIPC Supplemental Report 	er Rule 15c3-3. Jon of Net Capital Under Rule 15c3-1 and the Exhibit A of Rule 15c3-3.
X	(n) A report describing any material inadequaties found to exist or found to	have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

BUTLER LARSEN PIERCE & COMPANY, INC. FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

For the year ended January 31, 2005

BUTLER LARSEN PIERCE & COMPANY, INC. For the year ended January 31, 2005

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WILLIAM WELDON SHIPP CERTIFIED PUBLIC ACCOUNTANT

DALLAS YOUNG BUILDING 1964 MOUNTAIN BOULEVARD, SUITE 199 OAKLAND, CA 94611 (510) 339-8955

Independent Auditor's Report

Board of Directors Butler Larsen Pierce & Company, Inc.

I have audited the accompanying statement of financial condition of Butler Larsen Pierce & Company, Inc., Inc. as of January 31, 2005, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Butler Larsen Pierce & Company, Inc., Inc. as of January 31, 2005, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My examination was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in Schedule I-IV is presented for the basic financial statements but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

March 11,2005

Willow Weldon Shyp

BUTLER LARSEN PIERCE & COMPANY, INC. STATEMENT OF FINANCIAL CONDITION JANUARY 31, 2005

Assets

Cash Receivable from Clearing Organization (Note 3) Receivable from Clients – failed to deliver Commission Receivable Office Furniture, equipment, net of accumulated depreciation of \$102,481 Other Assets	\$	326,366 942,300 358,942 55,941 8,756 27,081
Total Assets	<u>\$ 1</u>	,719,386
Liabilities and Stockholders' Equity		
Payables to Clients Accounts payable and accrued liabilities Income Taxes Payable Liability Subordinated to Claims Of General Creditors Total Liabilities	\$ \$ 1	358,245 871,656 54,352 410,000 ,694,253
Stockholders' Deficit:		
Common Stock, no par value: Authorized 500,00 shares, Issued and outstanding – 31,000 shares Retained Deficit Total Stockholders' Equity Total Liabilities and	\$ <u>\$</u>	44,008 <18,875> 25,133
Stockholders' Equity	<u>\$</u>	<u>1,719,386</u>

BUTLER LARSEN PIERCE & COMPANY, INC. STATEMENT OF INCOME For Year Ended January 31, 2005

Revenues

Commissions Interest income Other income	\$ 5,748,730 5,183 2,160
Total Revenues	\$ 5,756,073
Expenses	
Employee compensation and related costs Securities clearance Communications Occupancy and equipment Depreciation Promotion, Travel / Entertainment & Dues Professional services Other Interest expense	\$ 3,981,437 247,701 587,265 267,441 13,200 424,575 94,699 40,117 40,805
Total Expenses	<u>5,697,240</u>
Income <loss> before income taxes</loss>	58,833
Income taxes expense (Note 6)	54,000
Net Income	4,833
Net Income per share	\$.016

BUTLER LARSEN PIERCE & COMPANY, INC. STATEMENT OF CASH FLOWS For Year Ended January 31, 2005

Cash flows from operating activities:

Net Income <loss> (see Footnote)</loss>	\$	4,833
Adjustments to reconcile net income to net		
Cash provided by operating activities:		
Depreciation and amortization		13,200
Decrease in commission receivable		50,445
Increase in receivable from clients		<343,901>
Decrease in receivable from clearing organizations,		,
including deposits		1,128,422
Decrease in other assets		0
Increase in payables to clients		347,971
Decrease in accounts payable and Accrued liabilities	<	1,001,537>
Decrease in taxes payable		<6,000>
		
Net Cash inflows from		
Operating activities	\$	193,433
1		·
Net increase (decrease) in cash	\$	193,433
Cash balance Beginning of Year	\$	132,933
Cash balance End of Year	<u>\$</u>	326,366
Supplemental information:		
Income taxes paid	\$	339,384
Interest paid	\$	40,805

BUTLER LARSEN PIERCE & COMPANY, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For year ended January 31, 2005

	Common Stock	Retained <u>Earnings</u>	Stockholders' <u>Equity</u>
Beginning Balance January 31, 2004	\$ 44,008	\$ <23,708>	\$ 20,300
Net Income < loss>	0	4,833	4,833
Balance January 31, 2005	\$ 44,008	\$ <18,875>	\$ 25,133

BUTLER LARSEN PIERCE & COMPANY, INC. NOTES TO FINANCIAL STATEMENTS January 31, 2005

Note 1) Organization

Butler Larsen Pierce & Company, Inc. (the Company) was incorporated on May 9, 1977, and is registered as a municipal securities broker under the Securities Exchange Act of 1934. The company has elected to be treated as a "municipal securities brokers' broker" pursuant to the Securities and Exchange Commission's Uniform Net Capital Rule 15c3-1 (the Rule).

Note 2 Summary of Significant Accounting Policies

Office furniture, equipment, and software is depreciated using the straight line method over useful lives of five to seven years.

Securities transactions are recorded on a trade-date basis.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and the reported amount of revenues and expenses for the reporting period. Actual results could differ from those estimates.

Note 3) Securities Transactions

The Company arranges simultaneous purchases and sales of municipal securities on behalf of its clients. Accordingly, any uncompleted transactions results in a client receivable which is principally offset by a client payable. Transactions effected through clearing organizations are reported on a net basis with such clearing organizations. Additionally the company maintains a \$ 942,301 deposit with clearing organizations, which is included in receivable from clearing organization on the statement of financial condition.

Note 4) Subordinated Liabilities

Under the loan agreements with two stockholders, the Company borrowed a total of \$410,000 on an unsecured loan, subordinated basis. Loans totaling \$100,000 bear interest at prime plus 3.0% and are due in February 2007 and February 2008. Loans totaling \$120,000 bear interest at prime plus 3.0% and are due July 2007. Loans totaling \$120,000 bear interest at prime plus 3% and are due February 2006. Loans totaling \$70,000 bear interest at prime plus 3% and are due in July 2006. Because the loans are subordinated to the claims of general creditors, they qualify as capital for regulatory purposes.

Note 5) Net Capital Requirements

The Company is required to maintain minimum net capital as defined by rule 15c3-1 of the Securities and Exchange Commission. The Company has elected to compute its net capital (as defined) in accordance with paragraph (a) (8) of the Rule, which requires that net capital be no less than 6 2/3 % of aggregate indebtedness (as defined) but in no case less than \$150,000. At

January 31, 2005 the Company's net capital was \$399,296, which amount is \$249,296 in excess of the required net capital. The Company's ratio of aggregate indebtedness to net capital also may not exceed 15 to 1. At January 31, 2005 the Company's net capital ratio was 2.32 to 1.

Note 6) Provision for Taxes on Income

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes," issued in February 1992.

The income tax provision of \$54,000 consists of \$40,000 Federal and \$14,000 State taxes assessed to the Company.

Note 7) Lease Obligation

The Company leases office space under non-cancelable leases. Rent expense for office space for the year ended January 31, 2005 was \$227,337. At January 31, 2005, minimum future payments under non-cancelable office space lease agreements are as follows:

For year ended	Amount
January 31, 2006	\$ 40,779
January 31, 2007	\$ 40,980
January 31, 2008	\$ 41,200
January 31, 2009	\$ 41,310
January 31, 2010	\$ 41,530
Total future minimum lease payments	\$ 205,799

Note 8) Pension Plan

The Company has a defined contribution pension plan for employees after one year's service. The Company makes monthly contributions to the accounts of each eligible employee based on prescribed percentages of the participating employees' compensation. Employee accounts are self-directed by each employee. The contribution for the year ended January 31, 2005 was \$167,081 all of which was paid by January 31, 2005.

FOCUS REPORT- PART II As of January 31, 2005

Firm	Name: BUTLER LARSEN PIERCE & COMP	ANY, INC.	FIRM ID: 0073889
1 2	Total Ownership Equity (o/e) Deduct o/e not allowable for net capital		\$ 25,133
3 4	Total o/e qualified for net capital Add: a. Allowable subordinated liabilities b. Other deductions or credits		\$ 410,000
5	Total cap and allowable sub-loans		\$ 435,133
6	Deductions &/or charges a. Total non-allowable assets b. Aged fail to deliver 1. Number of items	\$35,837	
7 8 9	Total deductions and /or charges Other additions &/or allowable credits Net capital before haircuts Haircuts on securities: a. Contractual commitments b. Subordinated debt c. Trading and investment sec: 1. Exempted securities 2. Debt securities 3. Options 4. Other securities d. Undue concentration e. Other – Money Market Fund		\$ <35,837>
10	Net Capital		\$ 399,296

FOCUS REPORT – PART II January 31, 2005

Firm	Name: BUTLER LARSEN PIERCE & COMPANY, INC.	
11	Minimum net capital required 6 2/3 % of AI	\$ 61,733
12	Minimum dollar requirement	150,000
13	Net cap requirement (greater of Line 11 or 12)	150,000
14	Excess net capital (Line 10- Line 13)	249,296
15	Excess net capital @ 1000% (net cap - 10% of AI)	306,695
Con	aputation of Aggregate Indebtedness	
16	Total AI liability from Balance Sheet	926,007
17	 Add: a. Drafts for immediate credit b. Market value of security borrowed where no equivalent value is paid or credited c. other unrecorded amounts 	
19	Total Aggregate Indebtedness	926,007
20	Percentage of aggregate indebtedness to net capital	232
21	Percentage of aggregate indebtedness to net capital after anticipated withdrawals	232
	er ratios	
29	Percentage of debt to debt-equity (15c#-1(d))	0

SCHEDULE II

BUTLER LARSEN PIERCE & COMPANY, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c#-3 January 31, 2005

An exemption for Rule 15c3-3 is claimed based upon section (k) (2) (i). The company acts exclusively as a municipal securities "brokers' broker" as defined in Rules 15c3-1 (a) (8) and has no customers as defined in the rule.

INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3

Not applicable

SCHEDULE III

BUTLER LARSEN PIERCE & COMPANY, INC. RECONCILIATION OF THE COMPUTATION OF NET CAPITAL PURSUANT TO RULE 17a-5 (d) (4) January 31, 2005

	Net <u>Capital</u>	Aggregate Indebtedness	Excess Net Capital
Focus Report as originally filed	\$ 399,296	\$ 926,007	\$ 249,296
As filed with audited Financial statements	<u>\$ 399,296</u>	<u>\$ 926,007</u>	<u>\$ 249,296</u>

BUTLER LARSEN PIERCE & COMPANY, INC. STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

For the Year Ended January 31, 2005

Beginning Balance, February 1, 2004	\$ 410,000
Increases	0
Decreases	0
Ending Balance January 31, 2005	\$ 410,000

WILLIAM WELDON SHIPP CERTIFIED PUBLIC ACCOUNTANT

DALLAS YOUNG BUILDING 1964 MOUNTAIN BOULEVARD, SUITE 199 OAKLAND, CA 94611 (510) 339-8955

Independent Auditor's Report in Internal Accounting Control Required by SEC Rule 17a-5

Board of Directors Butler Larsen Pierce & Company, Inc.

I have examined the financial statements of Butler Larsen Pierce & Company, Inc. for the year ended January 31, 2005 and have issued my report thereon dated March 11,2005. AS part of my examination, I made a study and evaluation of the Company's system of internal accounting control (which included the procedures for safeguarding securities) to the extent I considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of my study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

Also, as required by rule 17a-5 (g) (1) of the Securities and Exchange Commission, I have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by Butler Larsen Pierce & Company, Inc. that I considered relevant to the objective stated in rule 17a-5 (g) (1) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3 (a) (11), I did not review the practices and procedures followed by the Company (I) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or (ii) in complying with the requirements for prompt payment for securities of Section 8 of Regulation T of the Board of Governors of the Federal Reserve System because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures refereed to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a (5) (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

My study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, I do not express an opinion on the system of internal accounting control of Butler Larsen Pierce & Company, Inc. taken as a whole. However, my study and evaluation disclosed no condition that I believed to be a material weakness.

I understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that the practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at January 31, 2005 to meet the Commission's objectives.

This report in intended solely for the use of management and the Securities and Exchange Commission and should not be used for any other purpose.

March 11, 2005

Wielon Weldon Shipp